

CLICK HERE TO SUBSCRIBE TO  
**Healthcare IT News**  
THE NEWS SOURCE FOR HEALTHCARE INFORMATION TECHNOLOGY

# Healthcare IT News

PUBLISHED IN PARTNERSHIP WITH **himss**

**e Connect SEARCH**

THE NEWS SOURCE FOR HEALTHCARE INFORMATION TECHNOLOGY

[HOME](#) [SUBSCRIBE](#) [RESOURCE CENTRAL](#) [ADVERTISE](#) [JOBS](#)

## Healthcare IT NewsWeek

Stay up-to-date! Get *Healthcare IT NewsWeek*, the industry's leading e-newsletter, in your inbox every Monday.

### Topics

[INDUSTRY NEWS](#)

[HOSPITAL & IDNS](#)

[PHYSICIAN PRACTICES](#)

[PAYERS](#)

[VENDORS](#)

[NEW PRODUCTS](#)

[MANAGEMENT SOLUTIONS](#)

[HIMSS INSIDER](#)

[HIMSS YELLOW PAGES](#)

[CLINICAL TOOLKIT](#)

[POLICY](#)

[ELECTRONIC HEALTH RECORDS](#)

[SECURITY](#)

[HIPAA](#)

[CPOE](#)

[MOBILE COMPUTING / WIRELESS](#)

[SIGN UP FOR ALERTS BY TOPIC](#)

## NHINWatch

Brought to you by the editors of Healthcare IT News, [NHINWatch.com](#) is the most comprehensive Web site covering the creation of a National Health Information Network in the United States.

DOWNLOAD THE **CMP RESEARCH WHITE PAPER**

*The Open Enterprise: Mandate for Success*

sponsored by **Novell.**  
This is your open enterprise.™

**himss06**  
Annual Conference & Exhibition  
Feb. 12-16, 2006

## Vendor organization to offer services for RHIOs

Healthcare IT News

By [Fred Bazzoli, Senior Editor](#) | 06/13/05

(WAYNE, PA) -- A new partnership of vendors hopes to provide applications that both providers and payers will be able to use to exchange information through regional healthcare information networks.

Called the CollaboraCare Consortium, the group comprises vendors that provide a variety of healthcare IT products and services. With Wayne, Pa.-based MEDecision serving as its general partner, the group hopes to add other vendors to its list.

The group is aiming to make all partners' applications interoperable, said John Capobianco, president and chief marketing officer of MEDecision. In fact, it's a stated goal that all partners must agree to, he said.

"We created a consortium so that we can speed up the integration process," he said. "We want to do it once instead of having customers pay for the same work over and over again. We want to make it easier for our clients to find qualified companies that have experience in working with RHIO markets."

The consortium includes eight partners, and it expects to add another five to 10 vendor partners this year, Capobianco said.

It's approaching companies that have products for physician and hospitals, he said, but some of those may not be able to participate because of limitations they face from legal restrictions.

STORY CONTINUES BELOW

Advertisement

**WHY WAIT FOR A BETTER JOB.**  
**OVER A MILLION JOBS ARE WAITING.**

[Click here to search over a million jobs](#)

**careerbuilder.com**

"We will create strategic partnerships with some of the larger companies where they have such myriad legal issues that they can't join this type of partnership," Capobianco said. "We're also looking at a lot of the large service vendors and have been in conversation with them."

Current consortium members also include Cardtronic Technology, DrFirst, HealthTrio, HealthVision, Hx Technologies, iMetrikus and Wellogic.

[Print this page](#)

### Resource Central

[White Papers](#)

[Research](#)

[Webcasts](#)

### Related Links

[MEDecision home page](#)

[Announcement of consortium](#)

### IN THE NEWSPAPER



Get more done at work |



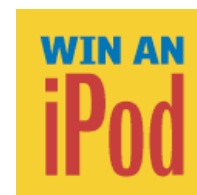
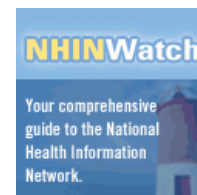
**NOKIA**  
Connecting People  
Field reporting with the



While the consortium hasn't attracted a customer yet, Capobianco said it's had in-depth conversations with as many as 25 RHIO organizations. Its goal is to offer data organizations prepackaged integrated components that enable information exchange between payers and providers.

Efforts by vendors to offer applications to budding regional information networks are expected to grow, said Lee Barrett, newly named CEO of Claredi Corp., a Kaysville, Utah-based company that's also developing an offering to enable data exchange.

"This will be a challenge for the industry," Barrett said. "There will be a lot of players and a lot of initiatives."



## RESOURCE CENTRAL

### WHITE PAPERS

#### [The Open Enterprise: Mandate for Success](#)

How can companies securely and reliably adapt quickly to change, contain costs and deliver the products, services and support customers demand? The Open Enterprise is the only model that can cost-effectively build, secure and manage your enterprise. Download The Open Enterprise: Mandate for Success to learn why.

#### [Healthcare Imaging Solutions Work Hard Towards ROI](#)

Find out how Blue Cross Blue Shield of Tennessee improved productivity in its claims processing. In addition, explore hoe Group Health Inc. switched to an automated data processing system and saved over \$3.5 million

### RESEARCH MART

#### [Networking Solutions in Healthcare](#)

As the healthcare sector extends the boundaries of how it uses and disseminates information, there are more than ever opportunities for networking vendors. However, interest in point-networking solutions is limited, with a focus on more comprehensive solutions focused on improving efficiency, gaining secure access to data in new ways and cutting operational costs.

#### [Business Issues and IT Priorities among US Healthcare Providers and Payers](#)

This study examines top business challenges, IT budget outlook, and spending priorities among healthcare providers and payers in the US. It is based on the results of Datamonitor's US Healthcare

### WEBCASTS

#### [SunSHINE Webinar: Wireless Utility in Healthcare](#)

Healthcare workers require constant access to clinical applications and information. Wireless technologies can help healthcare workers meet these needs, but typically do not offer a complete solution. This session will discuss where wireless is headed - to a single system that is cost-effective and efficient for the healthcare enterprise.

#### [Imaging in the Healthcare and Pharmaceutical Industry](#)

Listen as AIMM President John Mancini shares the results of a recent AIMM survey of healthcare and pharmaceutical companies.

#### [Ensemble Innovation in Action - Customer Case](#)

## SPONSORED LINKS

### [Panel Discussion with Your Healthcare Peers](#)

Representatives from Marion County Health, Geisinger Health System, and Amylin Pharmaceuticals share their stories in their quest to control their corporate information by streamlining business processes.

### [Allscripts Inform.Connect.Transform](#)

Allscripts Physicians Interactive Group provides clinical product education and the company's Medication Services Group provides medication fulfillment services.

### [Download the Leading Database in Healthcare - Intersystems Cache](#)

The Cache multidimensional database is used in all 10 of the Top Ten Hospitals in the U.S., as ranked by *U.S. News and World Reports*. Download a FREE, fully functional, non-expiring single user copy of Cache. Stop by our booth (#1501) at HIMSS to see the latest Innovations by InterSystems.

### [Finally, a scalable product designed for the end user](#)

Streamline the collection, presentation, and preservation of health information throughout the enterprise with our HealthPort electronic document management solution. Efficiently manage deficiencies with HealthPorts e-signature component. Realize real efficiencies with end-user design and automated workflow. Find all of these benefits in a scalable product designed and priced for any size operation.

## Free Subscription to *Healthcare IT News* and *Healthcare IT NewsWeek*

[HOME](#) [SUBSCRIBE](#) [PRIVACY POLICY](#) [RESOURCE CENTRAL](#) [ABOUT US](#) [ADVERTISE](#)



© 2006 MedTech Publishing Company

[ePublishing.com](http://ePublishing.com) Inc., web site design, development & hosting.