



## LATEST NEWS

April 28, 2005

### RHIO Picks a Vendor Partner

(April 26, 2005) MedVirginia, a regional health information organization serving the Richmond region, will offer affiliated physicians software and services from Waltham, Mass.-based athenahealth Inc. The alliance, terms of which were not disclosed, includes the vendor's physician practice management software, transactions processing and billing/collections services.

The RHIO already is using Web portal software from Cambridge, Mass.-based Wellogic Inc. as its basic network infrastructure and will offer the vendor's modular-based electronic medical records software, which it will test this summer.

By partnering with the clinical and practice management vendors, MedVirginia wants to offer physicians an integrated, secure and complete information technology package, says Michael Matthews, CEO. However, physicians joining MedVirginia will not be obligated to use either Wellogic or athenahealth services; the network will integrate with a user's preferred technology, he adds. "We want to send a message that if you are totally satisfied with your current vendor, we're not trying to force a change."

For more information, visit [medvirginia.net](http://medvirginia.net). A story in the May issue of *Health Data Management* will examine several emerging RHIOs, including MedVirginia.

### News Archive

## QUICK POLL

Relations between health care I.T. vendors and their clients have improved markedly in the past five years.

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- Disagree

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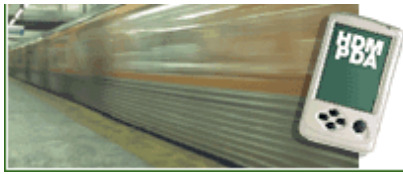
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**Strengthen** security.  
**Simplify** access.  
**Strengthen** caregiver workflow.

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